



# Company Overview

## Knowing now matters.™

Alere delivers immediate and actionable information through rapid diagnostic tests, resulting in better economic and healthcare outcomes globally. The Alere global leading rapid diagnostic products and services, as well as its new product development efforts, focus on infectious disease, cardiometabolic disease and toxicology.

## Company Facts

**Global Headquarters:** Waltham, Massachusetts, USA

**CEO and President:** Namal Nawana

**Online:** [www.alere.com](http://www.alere.com)

**Stock Exchange:** New York Stock Exchange (NYSE) under "ALR" symbol

**Founded:** 2001

**Employees:** 9,800

**2014 Adjusted Net Revenue\*:** \$2.6B

**2014 Adjusted EBITDA\*\*:** \$564.3M

**Global Reach:** Solutions available in more than 100 countries

## Innovation Milestones



### Alere™ i Influenza A & B Test

The first and only CLIA-Waived molecular test to detect and differentiate influenza A and B virus in less than 15 minutes.



### Alere™ CD4 Analyzer

The world's first fully portable platform for the measurement of CD4.



### Alere™ q HIV-1/2 Detect

Provides next generation virological HIV-1 and HIV-2 results for both infants and adults at the point of care within 50 minutes.

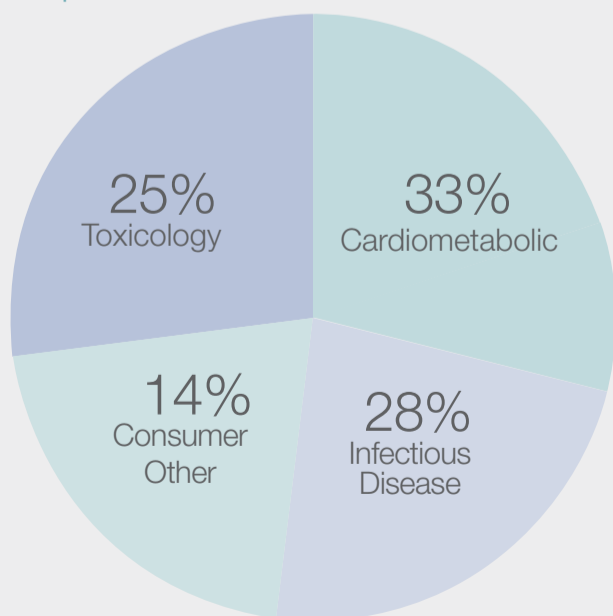


### epoc® Blood Analysis System

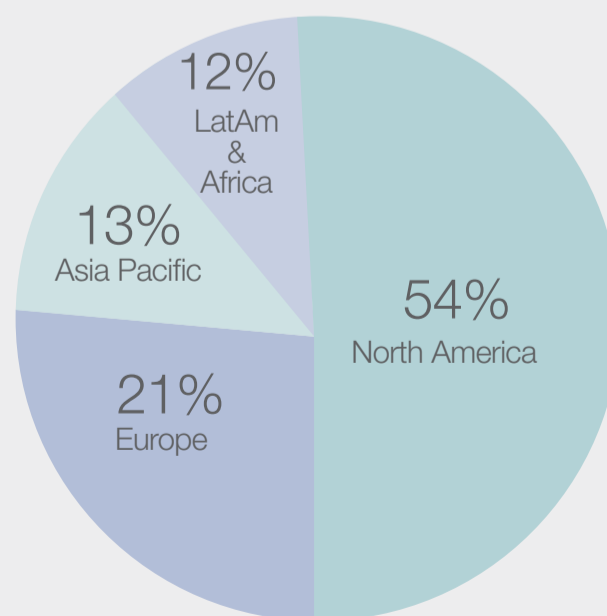
The first and only wireless POC solution for testing blood gases, electrolytes and metabolites.

## 2014 Financial Results

By Therapeutic Area



By Geographic Region



\*Excludes recent divestitures.

\*\*EBITDA excluding restructuring charges and acquisition expenses incurred in the respective period. This is a non-GAAP measure.

# Our Products and Services

## Cardiometabolic



Our cardiometabolic products and services provide timely cardiovascular and metabolic information at the point of care. Meters and tests are used in a wide variety of settings including hospital urgent care, laboratory, doctor's office, or at home.

### Cardiometabolic Care Continuum

#### Acute Care

**Markets:**

Emergency Departments  
In-Patient Testing

**Products:**

- Alere Triage®
- epoc®
- Alere Afinion™
- RALS®

#### Chronic Care

**Markets:**

Office-Based Testing  
Pharmacies

**Products:**

- Alere Cholestech LDX®
- Alere Triage®
- Alere INRatio®
- Alere Afinion™

#### Home Testing

**Markets:**

Home Testing

**Products:**

- Alere™ Home Monitoring
- Arriva Medical®

## Infectious Disease



Our infectious disease diagnostic tests and monitoring devices provide results for over 75 types of infectious diseases. Tests are available across a variety of platforms including rapid point-of-care diagnostic tests and advanced technology lab equipment that provide results in as little as 5 minutes.

### Infectious Disease Platforms

#### Lateral Flow

- Alere Determine™ HIV-1/2 Ag/Ab Combo
- SD BIOLINE Malaria Ag

#### Innovative Platforms

- Alere Pima™ CD4 Analyzer
- Alere Afinion™ Analyzer POC CRP

#### Molecular Platforms

- Alere™ i
- Alere™ q

## Toxicology



Our drug and alcohol testing products and services enable fast and informed decisions. Alere toxicology solutions are used in a multitude of settings such as hospitals, clinics, physician offices, criminal justice systems, workplace, rehabilitation, occupational health clinics, home testing, and more.

### Comprehensive Toxicology Portfolio

#### Products

- 25 reagents
- 32 rapid tests

#### Specialty Lab Services

- 83 drugs
- Urine, saliva, hair

#### Program Management

- 4,000 collection sites
- 75% 'e-enabled'
- Exclusive e-reader